

Consolidated Net Sales by Product Group

(Unaudited)

(In millions of yen)

	Nine months ended Dec. 31, 2004		Nine months ended Dec. 31, 2003		Change		Year ended Mar. 31, 2004	
	Amount	%	Amount	%	Amount	%	Amount	%
Farm Equipment and Engines	393,532	59.3	331,795	53.6	61,737	18.6	450,740	48.4
Domestic	172,779		158,806		13,973	8.8	219,786	
Overseas	220,753		172,989		47,764	27.6	230,954	
Construction Machinery	46,208	7.0	36,727	5.9	9,481	25.8	50,811	5.5
Domestic	18,010		15,090		2,920	19.4	23,192	
Overseas	28,198		21,637		6,561	30.3	27,619	
Internal Combustion Engine & Machinery	439,740	66.3	368,522	59.5	71,218	19.3	501,551	53.9
Domestic	190,789	28.8	173,896	28.1	16,893	9.7	242,978	26.1
Overseas	248,951	37.5	194,626	31.4	54,325	27.9	258,573	27.8
Pipes and Valves	96,663	14.5	102,954	16.6	(6,291)	(6.1)	143,773	15.4
Domestic	94,189		92,143		2,046	2.2	130,656	
Overseas	2,474		10,811		(8,337)	(77.1)	13,117	
Industrial Castings	23,065	3.5	19,347	3.1	3,718	19.2	31,405	3.4
Domestic	14,808		12,236		2,572	21.0	21,844	
Overseas	8,257		7,111		1,146	16.1	9,561	
Pipes, Valves & Industrial Castings	119,728	18.0	122,301	19.7	(2,573)	(2.1)	175,178	18.8
Domestic	108,997	16.4	104,379	16.8	4,618	4.4	152,500	16.4
Overseas	10,731	1.6	17,922	2.9	(7,191)	(40.1)	22,678	2.4
Environmental Engineering	31,874	4.8	33,804	5.5	(1,930)	(5.7)	115,721	12.4
Domestic	29,996	4.5	31,144	5.0	(1,148)	(3.7)	112,381	12.1
Overseas	1,878	0.3	2,660	0.5	(782)	(29.4)	3,340	0.3
Building Materials and Housing	17,800	2.7	45,278	7.3	(27,478)	(60.7)	51,823	5.6
Domestic	17,800		45,278		(27,478)	(60.7)	51,823	
Other	54,453	8.2	49,395	8.0	5,058	10.2	85,964	9.3
Domestic	53,798		47,844		5,954	12.4	83,664	
Overseas	655		1,551		(896)	(57.8)	2,300	
Other	72,253	10.9	94,673	15.3	(22,420)	(23.7)	137,787	14.9
Domestic	71,598	10.8	93,122	15.1	(21,524)	(23.1)	135,487	14.6
Overseas	655	0.1	1,551	0.2	(896)	(57.8)	2,300	0.3
Total	663,595	100.0	619,300	100.0	44,295	7.2	930,237	100.0
Domestic	401,380	60.5	402,541	65.0	(1,161)	(0.3)	643,346	69.2
Overseas	262,215	39.5	216,759	35.0	45,456	21.0	286,891	30.8